

Small Business Startups Surged During the Pandemic, and AT&T is Providing them Tools to Succeed

[Article was originally posted on <https://about.att.com>]

American entrepreneurs are alive and well. For all the challenges of the last 18 months, more than 4.4 million new businesses were created in the U.S. during 2020 – the highest total on record, according to the Census Bureau¹. That’s a 24% increase from 2019 and 51% higher than the 2010-19 average. Half a million new businesses were started in January 2021 alone. From home-based innovators to office entrepreneurs to road warriors, small business creators of all types are getting down to work. And AT&T* is here to help with new technologies, services, and expertise.

- AT&T Wireless Broadband Essentials plan² – exclusively for small businesses (SMBs) – gets a business online quickly. It’s a quick, easy plug-and-play solution with fast self-installation, simple pricing, unlimited data³, and 5G access⁴. And with no speed caps, the plan enables small businesses to access files from the cloud, process point-of-sale transactions, and more, on the go or at the office. The customer chooses an AT&T-certified 4G LTE or 5G/5G+ router or hotspot device⁵ to accompany the \$65/month plan⁶. Right now, small businesses can get a MiFi 8000 mobile hotspot free when they buy it on an AT&T Installment Plan and activate on the AT&T Wireless Broadband Essentials plan⁷.
- 90 days of free wireless service⁸ to help entrepreneurs start or expand their business. SMBs can mix and match plans with Unlimited Your Way for Business. We’ve updated our Unlimited Your Way-eligible tablet plans to include HD video (with Stream Saver turned off)⁹ and have added up to 40 GB of mobile hotspot data¹⁰, all for the same price. We’ve also increased the mobile hotspot data allowance to 40GB for our Unlimited Your Way-eligible Business Unlimited Performance plan¹¹ for the same price as before.

Why is this important? Small businesses are one of the fastest growing segments of the U.S. business market. They have unique pref-



Imae credit - www.koicreativespace.com

erences based on their location, industry, and size. For example, roughly half of small businesses are home-based, while the remainder are office-based and field-based. In addition, more than half of small businesses plan to continue to offer long-term remote work options post-pandemic. With this rise in remote work, mobility and connectivity of employees, along with the need for communication and collaboration, has increased in importance¹². In short, connectivity is a must to achieve reach and relevance.

What are we doing? Regardless of their location, size, or industry, research shows that across all segments the most common purchase drivers for small businesses are reliability, value, and customer service – areas in which we are renewing our focus.

Beyond connectivity, AT&T provides value-added resources and services to help small businesses use their time in the smartest way possible.

- Most small business owners don’t have tech support staff, and time is the one thing they can’t make more of. AT&T can provide expertise and tailor services to SMBs’ needs.
- Cybersecurity is another big concern for SMBs. According to a March 2021 re-

port in Security Magazine, SMBs are the #1 target for cybersecurity breaches, and 60% of those whose systems are compromised close shop permanently within a year of the attack. AT&T has a proven track record in cybersecurity solutions. We can help SMBs determine where their systems are vulnerable and make practical recommendations to help them use their resources most effectively.

- And we’re providing additional best practice and educational resources. For instance, we’ve teamed up with Barbara Corcoran, founder of The Corcoran Group, and a notable “Shark” from Shark Tank, to offer the free, informative webinar series, “Business Unusual”, Smart Advice for Small Businesses – Presented by AT&T Business.” The webinars can help small businesses learn how to acquire new customers, keep the customers they already have, and succeed in today’s rapidly changing business environment. The next “Business Unusual” webinar is slated for October 13 at 1 p.m. CT. Users can register to view every webinar live on their respective dates at 888Barbara.com at no cost.



California Sub-Bid Request Ads



Request for Qualification (RFQ)
RFQ Period: September 8, 2021 – September 23, 2021

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

Gateway – University of California, Berkeley
Project No. 12785A

Turner has been awarded the UCB Gateway project designed by Weiss Manfredi, Executive Architect Gensler and MEP by Interface, located at the former Tolman Hall site, bounded by Hearst Avenue to the north, Koshland Hall to the west, and Morgan Hall and Wellman Courtyard to the east. The project gateway will span over Morgan Bikeway with new paving and planting to invite visitors into campus. This is a new 5-story, 380,000 square foot building hosting Berkeley's data science classrooms, seminar and core spaces on the lower level, while the upper five levels are dedicated to a mix of research labs, faculty and staff offices, workstations and collaborative meeting spaces. This project is seeking either LEED Gold or Platinum certification.

Up to (4) Mechanical, (5) Electrical & Fire Alarm, (5) Plumbing, (4) Exterior Glazing, highest scoring Subcontractors who meet pre-qualification criteria to perform work on their respective trades will be invited to submit a best value design-build proposal. Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to propose on the project.

Turner is currently seeking RFQs for the following Trade Packages:

Group	Proposal Package #	Trade Package	Maximum number of Successful Qualified Proposers
1	1	Mechanical - Design/Build	4
1	2	Electrical & Fire Alarm - Design/Build	5
1	3	Plumbing - Design/Build	5
1A	4	Exterior Glazing - Design/Build	4

Turner has a 20% UBE [MBE/WBE/DVBE/LGBTQ+] goal for this project.

University Project Reference: <https://capitalstrategies.berkeley.edu/gateway>

For information on how to Pre-Qualify with Turner, please contact Tim Galvin – Subject: UCB Gateway at the following email address: 2f018962.tcco.onmicrosoft.com@amer.teams.ms



Project Name: Mission Bay Block 9A Design-Build Piles
Location: San Francisco, California
Bid Date: October 4, 2021 @2:00pm
Pre-Bid: September 20, 2021 @10:30am (Web Ex Call)
Labor Requirements: Prevailing Wage
Project Schedule: Est. Start February 2022

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 9A housing project in San Francisco. We are in receipt of the 75% CD set and are currently requesting bid proposals from qualified subcontractors and suppliers including those certified with the Office of Community Investment and Infrastructure (OCII)/Successor to SFRA for Design-Build Piles. The Office of Community Investment and Infrastructure (OCII) has established a 50% SBE participation goal for this project, with first consideration to San Francisco-based LBEs located in zip code areas 94124, 94134 and 94107, followed by all other San Francisco-based LBEs. Non-San Francisco based SBEs should only be used to satisfy participation goals where San Francisco-based firms are not available, qualified, or if their bids or fees are significantly higher than those of non-San Francisco-based firms. We strongly encourage LBE/MBE/WBE to participate. Please contact Maria Pecot, OCII Contract Compliance Specialist for additional information at maria.pecot@sfgov.org. The 350 China Basin Street project consists of approximately 179,937 GSF sprinklered Type I-B (concrete superstructure + misc steel posts and beams at rooftop structures & misc. other locations), eight-story mid-rise residential building, 148 affordable for sale condo units including 1, 2, and 3-bedroom configurations. The project will be approximately 89'-4" to the roof structure, as measured from the lowest entry point on the site (along China Basin Street). The proposed project would include new sidewalks & street trees, utility infrastructure and landscaping as well as common, landscaped open space for residents at levels 02 and 09 Roof. The building design will incorporate sustainable building strategies to achieve LEED Silver or Green Point Rated.

For any questions on accessing the bidding documents, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, JacquelineL@nibbi.com

For project specific questions please contact Anastasia Scorsone, Assistant Project Manager via email, anastasias@nibbi.com.

Arcadis U.S., Inc.

100 Montgomery Street, Suite 300
 San Francisco California, 94104
 Contact: Megan Hemmerle

megan.hemmerle@arcadis.com | 513.323.6595

REQUEST FOR DBE, MBE, WBE and OBE who meet the criteria outlined in the Contract Equity Program for East Bay Municipal Utility District (EBMUD): RFP for Construction Management (CM) and Inspection Services for the Orinda Water Treatment Plant Disinfection and Chemical Systems Safety Improvements Project, due Thursday, September 23, 2021, by 4:00 PM. **PLEASE RESPOND ASAP and no later than Thursday, September 16, 2021.**

We are seeking qualifications for Environmental Compliance, Estimating, Special Inspections, Coating Inspector, Deep Excavation/Trenchless Inspector, I&C Inspector. Please email a Letter of Interest, brief qualifications, and no more than two resumes per service demonstrating that you meet all of the required qualifications specified in the RFP for the service(s) referenced above, and a copy of your DBE/MBE/WBE certification, if applicable.

RFP available upon request or download at the EBMUD website at

<https://www.ebmud.com/business-center/requests-proposal-rfps/cm-ci-orinda-wtp-dcssip/>

Arcadis intends to work cooperatively with all qualified firms seeking work on this project. Please contact Megan Hemmerle if you need assistance obtaining bonds, lines of credit, or any insurance that may be required by this RFP.

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124
 San Francisco, CA 94107
 Email: sbe@sbeinc.com
 Website: www.sbeinc.com
 Phone: (415) 778-6250, (800) 800-8534
 Fax: (415) 778-6255

Publisher of

Small Business Exchange
 weekly newspaper



California Sub-Bid Request Ads



ANDREW M JORDAN INC
 dba A & B CONSTRUCTION
 1350 Fourth Street, Berkeley, CA 94710
 Phone: 510-999-6000 Fax: 510-982-3636

Requests proposals/quotes from all qualified DBE certified subcontractors, suppliers, and truckers for the following project:

Caltrans Project 04-0A7724
ON GILMAN AVE UNDERCROSSING
80 Gilman Ave., Berkeley, CA
Bids are due by: 10/6/2021 2:00 PM

LCP, DEVELOP WATER SUPPLY, CONST. AREA SIGNS, TRAFFIC CNTRL SYST., STRIPPING, K-RAIL, SWPPP, EROSION CNTRL, ST. SWEEPING, TEMP. CONC. WASHOUT, WASTE DISPOSAL, NOISE MONITOR, FENCING, CLEAR & GRUBB, ROADWY EX., LIGHTWEIGHT CELL CONC. BF, LANDSCAPING, PALM TREE SPECIALIST & PATHOLOGIST W/ A WORK PLAN, IRRIG. FACILITY, UNDERGROUND WORK, HDPE PIPE, ALT. PIPE CULVERT (APC), CLASS,TYPE 2 3 4 ASB & AB, HMA RUBBERIZED & TEXTURED (WITH COLOR COATING), AC DIKE, COLD PLANE AC PAVEMENT, C-I-D-H, STEEL SOLDIER PILE, STRUCTURAL CONC. (BRIDGE, FOOTING, CURTAIN WALL), CONC. TEXTURE (MURAL), FRACTURED GRANITE TEXTURE, REBAR (WALL, BRIDGE, CURTAIN WALL), SIGN STRUCTURE (TRUSS), TIMBER LAGGING, CLEAN & PAINT STEEL SOLDIER PILING CONC. & ANTI-GRAFFITI COATING, 18" SLOTTED CSP, 16" WSP, MODIFY MH, RSP, MINOR CONC. (CURB, GUTTER, CURB RAMP), MISC. IRON & STEEL, REMOVE SECURITY HOUSE, SIGNAL & LIGHTING (CITY ST., GOLDEN GATE FIELDS), ELECTRIC SERVICE FOR IRRIGATION (GOLDEN GATE FIELDS), SSMH, CITY PRECAST MH ECCENTRIC CONE, EBMUD (12" ML&PCS PIPE), CITY OF BERKELEY MONUMENT, ADJ. UTILITY BOX, PAINT CURB, WROUGHT IRON FENCE, EBRPD TWO-RAIL WOOD FENCE, CL FENCE & GATES, GUARDRAIL, HAND-RAILING, CABLE RAILING, CONC. BARRIER, TRAFFIC CONTROL, ELECTRIC SERVICE FOR IRRIGATION, LIGHTING SYSTEMS, CAMERA SYSTEMS, ACTIVE TRAFFIC MANAGEMENT SYSTEMS, TRAFFIC MONITORING STATIONS, RAMP METERING SYSTEMS, MODIFYING LIGHTING SYSTEMS, TRAFFIC MONITORING STATIONS, CAMERA SYSTEMS, MOBILIZATION.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A & B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call Abel Canlas at 510-210-2832 or at acanlas@a-bconstruction.net

Project Link:
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=04-0A7724>

Sub-Bids Requested from
DBE, MBE/WBE Subcontractors and Suppliers
Oro Loma Sanitary District
Sewer Collection System Pipeline Rehabilitation & Replacement Project Phase 2
Bid Date 9/22/21 @ 2:00 P.M.

For Subcontractors & Suppliers in the area of Trucking, Supply of Pipe & Fittings, Striping

Precision Engineering, Inc.
 1939 Newcomb Ave
 San Francisco, CA 94124
 Ph: (415) 621-4882 x 100
 Fx: (415) 621-4812
 Contact: Finbar Brody

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact **Precision Engineering, Inc.** via phone
 An Equal Opportunity Employer



300 S. Grand Avenue, 8th Floor, Los Angeles, CA 90071 • T 1-213-593-8100

REQUEST FOR CBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor

Owner: Los Angeles County Public Works

On-call Environmental Assessment, Remediation, and Compliance Services, BRC 0000247

REVISED Proposal due date: Thursday, October 21, 2021

AECOM is seeking qualifications from Community Business Enterprise (CBE) companies for the following supporting services:

All subcontractor staff must have graduated from an accredited university with a major in civil or environmental engineering, geology, environmental health and safety, industrial hygiene or other related major and have a minimum of 10 years' experience in a field described below:

- performing Phase I and II Environmental Site Assessments and environmental remediation and closure activities;
- performing waste characterization, air monitoring, and waste disposal activities;
- preparing environmental compliance reports, risk assessments, and health and safety plans;
- performing underground storage tank (UST) removals, UST and aboveground storage tank replacements, compliance, upgrades, and tank maintenance and testing;
- performing environmental permit processing; performing hazardous building material property condition surveys and abatement activities; performing hydrogeologic investigations, geophysical and downhole surveys, and agronomic and biological studies;
- designing, permitting, and performing aquifer testing and dewatering system installations; performing oil and gas field assessments and closures for community redevelopment;
- and providing consultation and project management services and augmenting County forces.

The requested services are often performed as a component of larger County projects, and often involve performing professional practices, such as the Practices of Geology and Civil Engineering.

Experience providing similar services on On-call Environmental Assessment, Remediation and Compliance Services for the County of Los Angeles is preferred. This Proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond.

Interested businesses should email a brief overview of County of Los Angeles or similar experience, along with CBE documentation by **Monday, September 20, 2021** to Katherine Martin at katherine.martin@aecom.com.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

Visit www.sbeinc.com to download a PDF version of the latest **SBE Newspaper** and **SBE Newsletter**



California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all certified and qualified **Disadvantaged Business Enterprise (DBE)** Professional services, sub-contractors, material suppliers and trucking for the following project:

Owner: City of Fresno
Veterans Boulevard Interchange
Bid File Number: 3809 ~ Project ID #: PW00927
DBE Participation Goal is 16%

The Veterans Boulevard/State Route 99 interchange; the northerly jug handle ("J2" as identified subsequently); Veterans Boulevard 8760 crossing of Golden State Boulevard, and; completing Veterans Boulevard between Wathen Avenue and the Veterans Boulevard/ Bryan Avenue/Barstow Avenue intersection. This phase also includes the extension of Sierra Avenue to Bullard Avenue

REVISED Bid Date: September 28, 2021 at 3:00 PM

****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:
Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:
 Brosamer & Wall Inc., is requesting quotes from all qualified and certified DBE subcontractors and suppliers all items of work type listed below, including but not limited to:

Class 2 AB, Structure Backfill, Decomposed Granite, Import Borrow, Rock Slope Protection, AC Paving, AC Dike/Curbs, Cold Plane AC, Roadway Excavation, Slurry Seal, Geotextile Materials, Ready Mix, Minor Concrete, Concrete Barrier (Roadway & Bridge), Jointed Plain Concrete Pavement, Prestressing Concrete, Concrete Structures, Concrete Bridge Deck Surface, Concrete Pumping Services, Reinforced Concrete Pipe, Ductile Iron Pipes, Steel Pipe, Pipe Collard, Pipe Culvert, PVC-Lined Reinforced Concrete Pipe, PVC Conduit, Basin Excavation, Earthwork, Landscaping/Irrigation, Clearing & Grubbing, Erosion Control, Crash Cushion, Electrical, Underground & Utilities, Signal & Lighting, Intelligent Transportation Systems (City), Ramp Metering System, Fiber Optic Cable Systems, Fencing, Chain Link Railing, Rebar, Misc Metals/Iron/Structural Steel, Welding, Biologist, Lead Compliance Plan, Survey, Storm Water Prevention Plan (SWPP), Street Sweeping, Fugitive Dust Control Plan (FDCP), Vibration Monitoring, Roadway Signs, Construction Area Signs, Overhead Signs, Trucking, HAZmat Thermoplastic Traffic Stripe & Pavement Marking Removal & Trucking, Striping/Markings, Fire Hydrant

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed online at the City of Fresno Planet Bids website: <https://pbsystem.planetbids.com/portal/14769/portal-home>. You will need to register with Planet Bids and log in to access the files for this project. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.**

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before September 27, 2021.
 B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Website: www.desilvagates.com

ESTIMATOR: **DAVID CZECH**
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ROCKLIN ROAD AT PACIFIC STREET ROUNDABOUT
City Project No. 50131
Federal Aid Project No. CML-5095(023)
Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: CITY OF ROCKLIN
DEPARTMENT OF PUBLIC SERVICES
4081 Alvis Court, Rocklin, CA 95677

REVISED BID DATE: SEPTEMBER 24th, 2021 @ 1:00PM.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, IRRIGATION, LANDSCAPING, MINOR CONCRETE, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEM, TRAFFIC CONTROL/ENGINEER, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox located at: https://www.dropbox.com/sh/5rvdc1bwfbasg19/AABrd0ba51_kN3GtAESfB0ua?dl=0 or from the Owner's site at <http://ciplist.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Small Business Startups Surged During the Pandemic

Continued from page 1

What are people saying?

“Our goal is not only to help small businesses get started, but also to grow and be successful with them. We deliver great value wherever a small business is in its lifecycle and journey. From AT&T Wireless Broadband Essentials to AT&T Business Fiber and 5G devices, we’re delivering connectivity and business resources in several ways for entrepreneurs across the country.” – Robert Boyanovsky, vice president and general manager – Small Business, AT&T Business

“Successful small business that want to be competitive today and in the future in the

digital economy need to partner smart. Working with companies like AT&T that provide not only connectivity services, but more value-added resources is a way that small businesses can create a competitive advantage.” – Shawn Fitzgerald, global research director, Worldwide Digital Transformation Strategies – IDC

Where can I find more information?

More information about our small business offerings can be found on the AT&T Business website.

SOURCE: https://about.att.com/story/2021/small_business_tools.html

SMALL BUSINESS EXCHANGE



California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **Disadvantaged Business Enterprise (DBE)** for the following project:

Caltrans ~ 03-1H18U4

Route 80 In and Near Truckee from 0.2 Mile West of Donner Park Overcrossing to Route 89/267 Separation – Nevada County 03-NeV-80-13.0/16.5 ~ Project ID 0321000106

Roadway excavation, JPCP and furnish polyester concrete overlay.

Bid Date: October 5, 2021 at 2:00 PM

****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:

Debby Pannell

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

·Lead Compliance Plan ·Develop Water Supply ·Construction Area Signs ·Traffic Control System ·Stationary Impact Attenuator Vehicle ·Type III Barricade ·Temporary Traffic Stripe (Paint) ·Plastic Traffic Drums ·Portable Radar Speed Feedback Sign System ·Temporary Pedestrian Access Route ·Portable Changeable Message Sign ·Temporary Railing (Type K) ·Temporary Crash Cushion ·Temporary Traffic Screen ·Prepare Storm Water Pollution Prevention Plan ·Rain Event Action Plan ·Storm Water Sampling and Analysis Day ·Storm Water Annual Report ·Temporary Erosion Control Blanket ·Move-In/Move-Out (Temporary Erosion Control) ·Temporary Hydraulic Mulch (Bonded Fiber Matrix) ·Temporary Cover ·Temporary Check Dam ·Temporary Drainage Inlet Protection ·Temporary Fiber Roll ·Temporary Gravel Bag Berm ·Temporary Silt Fence ·Temporary Construction Entrance ·Street Sweeping ·Temporary Concrete Washout ·Temporary Creek Diversion Systems ·Treated Wood Waste ·Temporary High-Visibility Fence ·Clearing And Grubbing ·Roadway Excavation ·Shoulder Backing ·Sand Bedding ·Wood Mulch ·Check and Test Existing Irrigation Facilities ·Bonded Fiber Matrix ·Rolled Erosion Control Product (Netting) ·Compost ·Class 2 Aggregate Base ·Base Bond Breaker ·Hot Mix Asphalt (Type A) ·Minor Hot Mix Asphalt ·Place Hot Mix Asphalt Dike (Type E & Type F) ·Tack Coat ·Remove Asphalt Concrete Dike ·Cold Plane Asphalt Concrete Pavement ·Jointed Plain Concrete Pavement ·Drill And Bond (Dowel Bar) ·Drill And Bond (Tie Bar) ·Individual Slab Replacement (RSC) ·Replace Joint Seal (Asphalt Rubber) ·Remove Concrete Pavement (CY) ·Grind Existing Concrete Pavement ·60" Cast-In-Drilled-Hole Concrete Pile (Sign Foundation) ·Structural Concrete ·Drainage Inlet ·Minor Concrete ·Furnish And Install Sign Structure ·Polyester Concrete Overlay ·Plastic Pipe ·Reinforced Concrete Pipe ·Corrugated Steel Pipe ·Slotted Plastic Pipe ·Corrugated Steel Pipe Down drain ·Anchor Assembly ·Alternative Flared End Section ·Abandon Culvert ·Abandon Inlet ·Cleaning, Inspecting, and Preparing Culvert ·Sand Backfill ·Cured-In-Place Pipeliner ·Concrete (Ditch Lining) ·Rock Slope Protection ·Detectable Warning Surface ·Pre/Post Construction Surveys ·Miscellaneous Iron and Steel ·Manhole Frame and Cover ·Concrete Barrier Delineator ·Delineator (Class 2) ·Signage ·Midwest Guardrail System (Steel Post) ·Vegetation Control ·Transition Railing (Type WB-31) ·End Anchor Assembly ·Two-Component Paint Pavement Marking and Stripe ·Rumble Strip (Asphalt Concrete Pavement and Concrete Pavement) ·Traffic Stripe ·Maintaining Existing Traffic Management System Elements During Construction ·Locating and Mapping Underground Facilities ·Fiber Optic Cable Systems ·Modifying Lighting Systems ·Modifying Sign Illumination Systems ·Modifying Traffic Monitoring Stations ·Mobilization ·Etc.

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Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: www.dot.ca.gov/hq/esc/oe. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before October 5, 2021.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

**REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:**

**Farm to Market Phase 3 and
Solano County Roadway Preservation
County of Solano**

Federal Aid No. STPL -5923(123)

Federal Aid No. STPL-5923(126)

REVISED BID DATE:

September 20, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, QC/QA Testing, Flagging, Traffic Control System, Construction Area Signs, SWPPP, Clearing & Grubbing, Crack Sealing, Sweeping, Chip Seal, Polymer Modified Rejuvenating Emulsion (PMRE) Binder, Date Cores, Nuclear Gauge Testing, Cold Planing, Monument Wells, Delineators, Roadside Signs, Culvert Marker, Striping & Marking, Loop Detectors, Geosynthetic Pavement Interlayer, Import Borrow, Shoulder Backing, Potholing, Adjust Utilities, Misc. Concrete, and Construction Materials Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 26,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



Call **1-800-800-8534** or visit us at www.sbeinc.com



California Sub-Bid Request Ads



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400
Fax (408) 365-9548
Contact: Sheree Schoenherr
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED
SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

North Yard Pavement Rehabilitation
Contract C20238

Owner: Santa Clara VTA

Engineers' Estimate: \$2,000,000

BID DATE: Sept. 28, 2021 @ 10:00 AM

Items of work include but are not limited to: QA / QC Testing, Traffic Control, SWPPP, Adjust Utilities, Street Sweeping, Minor Concrete, Sawcutting, Paving Mat, Striping & Markings, Electrical, Slurry Seal and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400
Fax (408) 365-9548
Contact: Rob Snyder
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED DBE SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

Eastridge Loop Road Repair
Contract C21132F

Owner: Santa Clara Valley

Transportation Authority

Engineers' Estimate: \$200,000

BID DATE: September 22, 2021 @ 2:00 PM

Items of work include but are not limited to: Traffic & Pedestrian Control, Testing/QC/QA, ESCAPE Plan, Concrete Demolition, Striping, Saw cutting, and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



BAY CITIES PAVING & GRADING, INC.
1450 Civic Court | Concord, CA 94520
Office: (925) 687-6666 | Fax: (925) 687-2122

INVITATION TO BID

Bay Cities Paving & Grading, Inc. invites all certified DBE's to submit bids on the following project:

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY
NORTH YARD PAVEMENT REHABILITATION

Contract C20238

Bid Date: September 28, 2021

Sub-trades/suppliers/truckers needed for following work (but not limited to): MOBILIZATION; TRAFFIC CONTROL; SCHEDULE; QUALITY ASSURANCE; SWPPP PREPARATION; CLOUD COMPLI STORMWATER REPORTING SOFTWARE; SWPPP AMENDMENTS; SWPPP INSPECTIONS; STORMWATER SAMPLING AND AD HOC SMARTS REPORTING; STORMWATER ANNUAL REPORT; SWPPP TERMINATION; CONSTRUCTION SITE MANAGEMENT; TEMPORARY COVER; TEMPORARY DRAINAGE INLET PROTECTION; TEMPORARY PERIMETER PROTECTION; STREET SWEEPING; TEMPORARY CONCRETE WASHOUT; SUBSURFACE INVESTIGATION-VTA DIRECTED POTHOLE (Allowance) (Fixed Bid); PCC CONCRETE 8.5; NEW BOLLARDS FOR NW FIRE HYDRANT; EXCAVATION - Corridor w/conform; SAWCUTTING; EXCAVATION 17" - PCC PAD; EXCAVATION 24" - Deep Lifts; CLASS 2 AGG BASE 8.5"; CLASS 2 AGG BASE 12"; ASPHALT CONCRETE 10"; CONCRETE VALLEY GUTTER; PAVING MAT; 2" OVERLAY ASPHALT CONCRETE; OVERLAY ASPHALT CONCRETE (AC Lift Varies from 2" to 6"); PAVEMENT WHITE STRIPING 4" (diagonal striping); PAVEMENT WHITE STRIPING 6"; PAVEMENT WHITE STRIPING 8" (@45 deg TYP); PAVEMENT RED STRIPING 4"; PAVEMENT YELLOW STRIPING 5" (@45 deg TYP); PAVEMENT MARKINGS 96" x 16" MPH 15; PAVEMENT MARKINGS 24" x 16" MPH 15; DRAINAGE INLET STRIPING YELLOW; STOP TURN OFF ENGINE Marking; NO PARKING marking; CALTRANS A24A - TYPE 1 (10') Arrow; ADJUST WATER VALVES TO GRADE; ADJUST ELECTRICAL VAULT; ADJUST EXISTING PULL BOXES; FIRE HYDRANT RELOCATION; ADJUST EXISTING DRAINAGE INLETS; ADJUST EXISTING MANHOLES; NEW DRAINAGE INLETS; NEW MANHOLES; 2" COLDPLANE ASPHALT CONCRETE; 2" OVERLAY ASPHALT CONCRETE; SLURRY SEAL

Plans and specifications for the Project are available for review at our office at 1450 Civic Court, Concord, CA 94520 or can be downloaded, please contact BCPG estimating department for assistance. 100% Performance, Payment Bonds by an admitted surety naming prime contractor as obligee, in the full amount of the subcontractors bid shall be required. Retention will be withheld if subcontractor fails to provide bonds. Bonding assistance is available, Bay Cities Paving & Grading, Inc., will pay bond premium up to 2%. Call Russ Olney or Robert Rosas at (925) 687-6666 for assistance with credit line, bonding, insurance, equipment, supplies and materials. Subcontractors will be required to enter into our standard contract. Items of work can be broken down to facilitate DBE and SBE participation. BCPG will make every effort to work cooperatively with all qualified firms seeking work on this project.

Please be advised, Contractors and Subcontractors must register with the D.I.R (Department of Industrial Relations) in order to bid on public works projects. Registration with the D.I.R. costs \$300 and covers the fiscal year (July 1 to June 30th). To verify the status of your D.I.R. number, please visit: <http://www.dir.ca.gov/Public-Works/Contractors.html>.

Bay Cities Paving & Grading is signatory to the following Unions: Operators, Laborers, Teamsters, & Cement Masons.

Bay Cities Paving & Grading, Inc. is an Equal Opportunity Employer.

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With a monthly readership of
26,000, SBE reaches a diverse
audience, cutting across ethnic
and gender lines as well as
traditional industry segments.



Will Construction Workers Need a COVID Vaccine?

[Article was originally posted on www.forconstructionpros.com]

By Jessica Lombardo,

On September 9th, President Joe Biden used the full force of his presidency to push two-thirds of American workers to be vaccinated against the coronavirus, impacting the lives of up to 100 million Americans in total. The new emergency rules were announced last week as part of a new six-part effort from Biden to increase the vaccination rate in the U.S. as he seeks to tamp down criticism over the administration’s handling of a surge in coronavirus cases related to the Delta variant. Only about 53 percent of the population is currently fully vaccinated, according to the Centers for Disease Control and Prevention.

According to The White House, employers who break the rules could face fines of \$14,000 per violation.

The order reaches into the private sector to mandate that all companies with more than 100 workers require vaccination or weekly testing. Biden’s Executive Order also requires that all federal contractors through Federal and state directives now or will require contractors working on certain projects to ensure their workers are vaccinated against COVID-19.

This however applies only to firms doing direct work with federal agencies. According to the American Road and Transportation Builders Association (ARTBA), it does not appear applicable to firms working on federal-aid transportation construction contracts administered by state or local agencies, which comprise the vast majority of work done by ARTBA members.

Federal and state vaccination mandates all have differing implementation dates and the order is already facing headwinds from businesses, conservative governors and even his union allies. Attorneys say they are fielding frenzied calls from companies with questions over what the rules requiring them to verify that their workers are vaccinated or tested weekly for Covid-19 will actually entail and whether the business or unvaccinated employees will have to pay for the testing.

OSHA’s Emergency Temporary Standard

As a result of the Executive Order, the U.S. Occupational Safety and Health Administration (OSHA) will issue an emergency temporary standard (ETS) requiring businesses with 100 or more employees to ensure all

personnel are either vaccinated or tested at least once a week for COVID-19. Employers will be required to provide paid leave for employees to get the vaccine and to recover from their vaccination, if necessary.

This means OSHA will use its power to make “temporary emergency standards” rather than its ordinary rule-making authority. Ordinary rule-making process requires notice, opportunity for public comment, and likely would take years.

Both executive orders are effective immediately. Further guidance for direct federal contractors will be issued by Sept. 24, administration officials said. There is not yet a date for the OSHA ETS, although presumably it will be a priority item for that agency. The ETS will be effective upon publication in the Federal Register.

What This Means for Your Company

During an Association of Equipment Distributors (AED) webinar, lawyers from the Laffey, Leitner & Goode LLC lawfirm discussed the vaccine mandate and implications for construction contractors.

“The choice if employers should require vaccination is a decision they should make based on their particular legal obligations (federal, state and local) and business needs,” Joseph S. Goode, managing partner at LLG said. The below from the webinar lays out past vaccine mandate information and what employers can expect to see from the Biden mandate.

For past vaccine mandates, the U.S. Equal Employment Opportunity Commission (EEOC) has opined that employers may mandate the vaccine with two exceptions:

- Accommodations for a “sincerely held religious belief” under the Title VII of the Civil Rights Act of 1964
- Medical accommodations under the Americans with Disabilities Act (ADA)
- Your state may have specific rules

What that looks like:

- A written statement that the employee’s religious beliefs prohibit them from being vaccinated
- A doctor’s note linking the employee’s health history to the doctor’s conclusions that a vaccination would undermine that employee’s health

Under EEOC Guidelines:

- Employers can exclude those who refuse to be vaccinated from the workplace
- Anti-discrimination laws do not prevent employers from adhering to public health directives from the CDC or local health authorities
- If employee has valid need for medical accommodation, employer may still exclude the employee from the workplace if no reasonable accommodation can be made
- Work on a reasonable “remote work” approach if possible
- If none is possible, termination may be the only option
- EEOC guidance focuses on “direct threat” to others in the workplace

With Biden’s Mandate, there are two main requirements:

- Employees must be “exposed to grave danger” from exposure to “physically harmful substances”
- The emergency safety rule must be “necessary” to protect employees from the danger

Prior cases defining OSHA’s emergency rule-making authority suggest that the most likely problems are:

- Showing that vaccination or frequent testing is “necessary” when there may be significant differences in transmission risks (such as when employees work remotely or when they have minimal direct contact in the workplace)
- Demonstrating that all employers of more than 100 people risk “grave danger”
- Testing option means legal challenges should not focus on “forced vaccination”

There is definitely uncertainty associated with these recent directives, and we are going to keep an eye on this as it develops. Time, regulations and litigation will tell how this will all play out. Be sure to check with (or wait for) your contracting agency to issue more specific guidance for your Federal and State projects.

SOURCE:

<https://www.forconstructionpros.com/asphalt/article/21722605/will-construction-workers-need-a-covid-vaccine>



California Sub-Bid Request Ads

FLATIRON

Request for Qualified/Certified DBE Participation from
Subcontractors/Suppliers/Service Providers

Veterans Blvd Interchange Project
City of Fresno, CA
Bid File No. 3809
Engineers Estimate \$54.3M

DBE Goal 16%, Participation Encouraged

REVISED Bid Date: September 28th, 2021 3:00 PM

This is an Electronic Bid Submittal

Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated

Flatiron West Inc is requesting DBE Subcontractor/Supplier/Service Provider participation for the following

Items of work, but not limited to: CAS/Roadway Signs, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/Irrigation, AC Paving, AC Dike/Curbs, Cold Plane AC, Post Tensioning, Rebar, Overhead Signs, Painting/Staining Concrete, Underground & Utilities, Fencing & Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping/Markings, Electrical, Minor Concrete, Pavement Fabric, Jack & Bore 24" & 30", PCC Paving, Clean & Treat Deck, Slurry Seal, Welding, Grading, Polyester Concrete Overlay, Trucking, HAZMat Trucking, Aggregates: including Import Borrow, Class 2AB, Structure BF & CL2 Rip Rap, Ready Mix, Concrete Pumping Services, 77" Steel Pipe Casings, Underground Pipe Products: including ACP, RCP, 16" Ductile Iron, 54" RCP PVC lined, Misc. Metals/Iron/Structural Steel, SWPP Plan & Materials, Lead Compliance Plan, Geotextile Materials, Formliner, Underground Precast, Street Sweeping, Traffic Control, Vibration Monitoring, Survey, and Biologist.

Non-DBE Subs & Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

Project documents can be found on the City of Fresno Planet Bids project page at [PlanetBids Vendor Portal](#) You will need to register with Planet Bids and log in to access the project files for the City of Fresno Veterans Blvd Interchange project.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & some social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please send all quotes by email to NORCALBIDS@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603

An Equal Opportunity Employer
Contractor License 772589

Chumo Construction, Inc.

14425 Joanbridge Street, Baldwin Park, CA 91706
Phone: (626) 960-9502 • Fax: (626) 960-3887
Email: Office@Chumoconstruction.net
Contact: George Chumo

Sub-Bids Requested From Qualified
DBE Subcontractors & Suppliers

**FOR CONSTRUCTION ON STATE HIGHWAY
IN LOS ANGELES COUNTY NEAR LA CANADA
FLINTRIDGE FROM BAY TREE ROAD TO BID
PINES HIGHWAY**

Location: 07-LA-2-26.4/79.8

Contract No. 07-332504

Bid Date: 09-23-21 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

Chumo Construction is signatory to Operating Engineers, Laborers, Cement Masons and Carpenters unions. 100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Subcontractors must possess a current contractor's license, DIR Registration, insurance and worker's compensation coverage meeting Chumo's requirements and/or the owner's requirements. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. Please call if you need assistance in obtaining with bonding, insurance, lines of credit, equipment, materials and/or supplies contact George Chumo at (626) 960-9502. Chumo intends to work cooperatively with all qualified firms seeking work on this project.

Chumo is an Equal Opportunity Employer

SBA Administrator Isabella Casillas Guzman Releases Statement on Hispanic Heritage Month

[Article was originally posted on www.sba.gov]

U.S. Small Business Administration Administrator Isabella Casillas Guzman, the fourth Latina Administrator of the U.S. Small Business Administration, and the highest-ranking Latina serving in President Biden's Cabinet, released the following statement to commemorate Hispanic Heritage Month:

"Over the past 18 months, our nation's 32 million small businesses and innovative startups have faced unprecedented adversity

and shown incredible resilience. However, Latinx entrepreneurs -- despite starting businesses faster than at any other time in our history -- continue to struggle because of historic inequities and persistent barriers to the capital, networks, and markets they need to sustain and grow their businesses. As a former entrepreneur myself, I understand what a difference we can make by building equity, breaking down barriers, and bringing new investments and opportunities to historically underserved communities. Today, the Biden-

Harris Administration is ensuring that America's small businesses have the tools and resources they need to drive our recovery and build bridges to help all of our entrepreneurs who are leading the way. As we celebrate Hispanic Heritage Month, let us continue to embrace the extraordinary entrepreneurial spirit and rising achievement of America's Latinx communities and the innovative spark they bring to countless industrial centers, innovation hubs, and Main Streets by helping them start, grow and thrive."



California Sub-Bid Request Ads

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested For
ROSECRANS/MARQUARDT GRADE SEPARATION PROJECT
 Los Angeles, California
 RFP #C77307C1210

Owner: Los Angeles County Metropolitan Transportation Authority (METRO)
Revised Proposal Due Date: September 29, 2021 - 2:00 PM
 DBE Goal - 12%

This advertisement is in response to Metro's DBE Program. Skanska USA Civil West California District Inc. intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Requested scopes include, but are not limited to the following and should be based on the project IFB, Contract, and all amendments:

Aggregates, Ready Mix Concrete, Bridge Bearing Pads, Erosion Control materials, precast girders, Precast Deck Panels, Formliner, Joint Seal Assembly, Pipe Supply, Rip Rap, MSE Panels, Erosion Control, Asbestos Mitigation/Removal, Furnish and Erect Precast Concrete Girders, Signs, Bar Reinforcing Steel, Minor Concrete Flatwork, Midwest Guardrail System, Fence & Railing, Electrical, CIDH Concrete Piling, Asphalt Paving, Concrete Pavers, Striping, Landscape, Irrigation, Wet Utilities, Storm Drain, Clear & Grub, Survey, Quality Control, Photographic Documentation, Pre-Post Construction Survey, Trucking, Sweeping.

Plans & Specs can be viewed at our main office in Riverside (call or email for appointment) and Building Connected at bit.ly/Skanskaplanroom

Assistance: Skanska intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractors may be requested to furnish a bond. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and suppliers in obtaining bonding, lines of credit, or other capital financing is available through the DOT Bond Assistance Program at (800) 532-1169. You may also contact Merriwether and Williams Insurance Services at (213) 258-3000 or online at <http://imwis.com> for Metro's Bonding Assistance Pilot Program that assists DBEs by providing technical and administrative assistance as well as providing the opportunity to expand their bonding capacity. Under the Program, Metro will provide a bond guarantee to qualified prospective contractors and subcontractors looking to increase their bonding capacity.

Subcontractor Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska and Stacy and Witbeck D20, JV is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer and EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360, Fax: (951) 788-2449
 Lead Estimator: Jeanine Soriano - Email: bids.social@skanska.com

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

Widening of US 101 to SR 87 SB & US 101 SB On-Ramp from Story Rd C19240F
Santa Clara Valley Transportation Authority
EE: \$4.2M-\$4.7M
Various Locations in Santa Clara County, CA
Bid Date: September 17, 2021 @ 2:00 PM
DBE - 14.31%

Work types requested, but are not limited to, the following:

Bar Reinforcing Steel, Cold Plane AC Pavement, Concrete Barrier, Construction Area Signs, Construction Materials, Electrical Work, Erosion Control, Midwest Guardrail System Work, Portable Changeable Message Sign, Prepare WPCP, Sign Work, Striping Work, Temporary Erosion Control, Traffic Control System, and Trucking.

Plans and Specifications are available for review at our office, or can be downloaded online at: <https://secure.procurenw.com/portal/vta/projects/11331>

Call Serina Sirna for assistance in obtaining bonds, line of credit, insurance, scheduling accommodations, equipment, supplies, materials and related assistance or services.

Gordon N. Ball, Inc.
 Attn: Serina Sirna
 333 Camille Ave., Alamo, CA 94507
 Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com
 An Equal Opportunity Employer



PROJECT NAME: 921 Howard St Apt. - Group 5
BID DATE: October 12th, 2021 at 3:00 PM

Swinerton is requesting quotations from certified SBE's, MBE's, WBE's, LBE's, and DBE's. The project has a 20% SBE goal. Provide "Local Hiring and Business Program Requirements" and Prevailing Wage.

Building Construction Estimate is: \$106M

Scopes: Finish Carpentry & Millwork, Decorative concrete, Bath Accessories, Fire Extinguisher Cabinets, Mailboxes, and Closet Wire Shelving

Project Description:

BIDS FOR THE ABOVE SCOPE ONLY AT THIS TIME. The proposed project consists of an 18-story, 180-foot-high, high-rise residential-rental mixed-use building. No below grade program area is proposed. Ground floor program includes retail and elevator lobby entrance for residents with access from Howard Street, vehicular parking with access from Tehama Street. There are a total of 203 units with wood veneer casework in all kitchens and bathrooms, a waste and compost bi-sort trash chute on every floor and a recycling chute on the first floor. There is level 4 drywall throughout, and a CMU wall on Level 1.

The minimum SBE/LBE required participation per scope is as follows: Finish Carpentry & Millwork (30%), Decorative concrete (100%), Bath Accessories (100%), Fire Extinguisher Cabinets (100%), Mailboxes (100%), and Closet Wire Shelving (30%)

Pre-Bid Meeting: September 27th, 2021 at 10 am:

Call in number: +1 925-412-3623,,700543454# Phone Conference ID: 114 420 906 4

Teams link: https://teams.microsoft.com/l/meetup-join/19%3ameeting_YTQ4NzVjODMzTg10S000WEzLWlxNTI0WVIMzBkZGQyOTcx%40thread.v2/0?content=%7b%22Tid%22%3a%225d793645-a4cb-4dc9-90f2-c691a6fb6f16%22%2c%22Oid%22%3a%223e2a08b7-c1fa-4237-90a2-e1499d9c9c07%22%7d

PLANS & SPECIFICATIONS: <https://swinerton.com/subcontractors/current-bid-opportunities/>

Contact: Dolores Aguirre
Tel: (415) 314-0982

Email To: daguirre@swinerton.com

Please submit your bid via Building Connect or via email.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity employer requesting subcontractor bids from all interested firms including disadvantaged, minority, women, veterans and emerging small business enterprises. Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. All bids received to be per Swinerton Builders subcontract terms and conditions without modification. Swinerton Builders uses wrap up insurance for all of its projects. If there are no instructions with the bid to the contrary, then you shall include all insurance costs in your bid. Swinerton Builders Standard Subcontract and insurance requirements are available for review at <https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"





Indianapolis, IN Sub-Bid Request Ads

6 Ways to Improve Your Construction Company's Profitability

[Article was originally posted on www.constructconnect.com]

By Kendall Jones,

Construction companies are in business to do two things: build things and make a profit. So why do so many excel at the first thing but struggle to be profitable?

Part of the reason is the way bids are solicited and contracts are awarded. Many clients, especially in the public sector, award projects to the lowest bidder, with the contractor's expertise, experience, and quality of work an afterthought. That's what contracts are for after all, right?

That seems to be changing as we are seeing more Request for Proposals, Design-Build, and prequalification requests for bids. Rather than just focusing on price, these methods of solicitation focus more on a contractor's qualifications and quality of work than the ability to build the project as cheap as possible.

Stiff competition and fewer opportunities during the last recession led many companies to lower bids to be competitive, surviving on razor-thin margins to maintain enough work to stay in business. Now that the economy and construction industry has recovered, labor shortages are forcing some contractors to offer higher wages to recruit and retain experienced workers.

The cost of building materials had been steadily increasing even before factoring in the effects of trade negotiations and tariffs. All of these can eat into a company's profit margin, but for the most part are outside of a company's control.

Instead of focusing on things you can't control, take a look at ways your company can reduce costs, submit better bids, and delivering quality work. Here are a few tips on how you can improve profit margins on your projects.

Improve Productivity

Put simply, productivity is the measurement of the effectiveness of effort. Productivity rates are measured as total output per unit of input. In construction, an example of output could be cubic yards of earth excavated or square footage of roofing installed, with the input typically measured in man-hours.

Maximizing productivity on a jobsite means working efficiently to control costs and stay on schedule. Projects that are completed under budget and ahead of schedule usually result in higher profit margins which are why construction firms are always looking to improve productivity.

Shea-Kiewit Joint Venture
(J.F. Shea Construction, Inc., and Kiewit Infrastructure Co.)
667 Brea Canyon Road, Suite 22, Walnut, CA 91789
909-594-0990 • 909-869-0827 (Fax)

Pleasant Run CCS Phase 1, Phase 2, Regulator Modifications. Project No. 92TU00534
Owner: Citizens Energy Group
2020 North Meridian St. Indianapolis, IN 46202
BID DATE: September 30, 2021 at 1:00 PM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, engineering, survey, instrumentation and monitoring services, materials testing, dewatering, pipe installation, site preparation, restoration, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, precast and cast-in-place concrete structures, reinforcing steel, ground stabilization, steel dowels, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

The Work under this contract is located in Indianapolis, Indiana.
The Work consists of the Pleasant Run CCS Phase 1, Phase 2, Regulator Modifications.
Project No. 92TU00534

Shea-Kiewit Joint Venture (An Equal Opportunity Employer) located at 667 Brea Canyon Road, Suite 22, Walnut, CA 91789 is bidding on the above referenced project. We are actively soliciting sub-bids – all trades and material supply quotes from MBE, WBE and VBE firms certified by:

Citizens Energy Group (CEG)
Indiana Minority Supplier Development Council (IMSDC)
Indiana Department of Administration (IDOA)
The City of Indianapolis Department of Minority & Women Business Development (DMWBD)
Women Business Enterprise National Council (WBENC)
National Women Business Owners Corporation (NWBOC)
United States Department of Veterans Affairs (with certification from DMWBD)

Shea Kiewit Joint Venture intends to negotiate in good faith with MBE, WBE and VBE firms for participation on this project. Any business seeking to participate as an MBE/WBE/VBE can apply for certification as required from any of the agencies listed to obtain certification.

Plans and specifications should be reviewed, and competitive proposals must be submitted. We have an FTP site where you can view all plans, addendums and specifications for your convenience. Please contact Aimee Remo at (909) 594-0990, Aimee.Remo@jfshea.com to receive instructions on accessing the FTP Site.

Send your proposal to Aimee Remo via Email: Aimee.Remo@jfshea.com by mail, via Fax: 909-869-0827, or by email.

Improving productivity requires careful planning and scheduling of work. General contractors and trade contractors must work together to make sure that work is completed in a logical sequence that focuses on maximizing the efficiency of everyone working on the project.

Because your field workers are an essential part of productivity, it's important that your workers know how to properly and safely complete assigned tasks. This means making sure each worker has received the proper training and are equipped with the tools and resources needed to effectively do their jobs.

Keep in mind that your workers' efficiency, or lack thereof, is only one aspect of productivity. Other factors that can negatively impact pro-

ductivity, and by extension profitability, include supply chain management, poor scheduling, accidents, and unnecessary rework.

Know Your Costs

In order to be profitable and improve profitability, you need to understand the costs associated with completing each project. This includes not just your job costs but also your overhead costs. If you don't have a sense about what your projects cost to complete, there's no way of knowing how profitable you are on each job.

Visit the link below for the full article:

www.constructconnect.com/blog/6-ways-improve-construction-companys-profitability



California Sub-Bid Request Ads



Kiewit Infrastructure West Co.
 10704 Shoemaker Ave., Santa Fe Springs, CA 90670
 Tel: (562) 946-1816 • Fax: (562) 946-3823
 Contact: Cesar Gutierrez • Email: Cesar.Gutierrez@kiewit.com

Owner: Crestline Sanitation District
Project Name: Huston Creek WWTP Primary Clarifier and Dewatering Building Improvements
Location: 24516 Lake Drive, Crestline, CA 92325
Bid Date: October 21, 2021 at 2:00p.m.

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (USEPA), the Small Business Administration (SBA), the Department of Transportation's State-Implemented DBE Certification Program (with U.S. citizenship) (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Demolition, asphalt paving and supplies, concrete reinforcing installation, masonry, metals, metal deck, damp proofing and waterproofing, overhead doors, plaster and gypsum board, painting and coating, plumbing fixtures and equipment, HVAC and electrical work

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Project is also financed in part by the California Clean Water State Revolving Fund and is subject to federal funding requirements including, but not limited to the AIS Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."



11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Website: www.desilvagates.com
 ESTIMATOR: **JIM YACKLEY**
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

North Yard Pavement Rehabilitation
Contract No. C20238
Small Business Enterprise Goal Assigned is 13.54%

OWNER: SANTA CLARA VALLEY
TRANSPORTATION AUTHORITY
3331 North First Street, Building A,
San Jose, CA 95134

BID DATE: SEPTEMBER 28TH, 2021@10:00 A.M.

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/ materials including but not limited to:

ADJUST IRON, COLD PLANE, ELECTRICAL, FABRIC/ GEOSYNTHETIC PAVEMENT INTERLAYER, PCC PAVING, SLURRY SEAL, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AG-GREGTAE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) Also available at drop box link: https://www.dropbox.com/sh/5rvc1bwfbasg19/AABbrd0ba51_kN3GtAESfUoa?dl=0 or from the Owner's site VTA's eProcurement website <https://secure.procurenow.com/portal/vta>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Bids Requested from qualified **DBE (including MBE, WBE)** Subcontractors and Suppliers For:

DESIGN-BUILD FOR GROUNDWATER TREATMENT PLANTS (PHASE B)

Owner: City of Anaheim
Location: Anaheim, CA

Bid Date: September 29, 2021 @ 2:00 P.M.



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
 Phone: (909) 595-4397, Fax: (909) 444-4268
 Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Surveyor, Corrosion Engineer, Hydrogeologist, Well Rehabilitation, Geotechnical Engineer, Soil & Concrete Testing, Security Systems, Laboratory Testing, Architect, Utility Location Services, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Painting & Coatings, Roofing, and HVAC.

Plans and Specifications: Email your requests to elizabeth.pettus@jfshea.com. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested **DBE (including MBE, WBE)** firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

